IMPERIAL COMPANY - THE BIGGEST EXPORTER AT THE BANANA MARKET

1993 – 2018
About the company

- “Imperial” Holding was founded in 1993.
- “Imperial” - is the non-removable leader of banana sales of Ukrainian and CIS markets.

- Our achievements for more than 25-years period of successful activity:
  - We sold more than 1 Billion boxes of bananas;
  - We have our own production facilities in Ecuador and Netherlands;
  - We have trade representatives in 15 countries;
  - We have offices in 9 regions of Ukraine;
  - Our team includes 550 highly skilled professionals;
  - We have our own logistic center not far from Odessa’s Trade Sea Port;
  - We have modern truck fleet;
  - We have our own trade brands.

- Our highly skilled professionals have a unique experience at food business.
Power of “Imperial” Holding ripening rooms in Ukraine

- Quantity of ripening rooms
- Capacity of ripening rooms

Total in Ukraine: 100, 120,000
We’ve got headquarters in Ecuador, Costa Rica and Columbia.

In 2018 we’re planning to build headquarters in Mexico.

Our weekly volume of deliveries includes about 150,000 boxes to all counties.
Our own quality department controls all stages of goods delivery starting from fruit cutting on the plantations.
Banana’s deliveries. Box dimensions

**Box 22 XU**
- Gross weight: 21 kgs
- Net weight: 19,5 kgs
- Length: 49,8 sm
- Width: 41 sm
- Height: 23 sm

**Box 208**
- Gross weight: 15 kgs
- Net weight: 13,5 kgs
- Length: 50,6 sm
- Width: 33,6 sm
- Height: 21,2 sm
Banana deliveries. Geography of deliveries

“Imperial” – is one the biggest banana exporter, delivering from Ecuador, Columbia, Mexico, Costa Rica to any country based on the delivery terms as FOB, CFR etc.

Weekly volume of banana’s delivery to Eurasia countries, in containers

<table>
<thead>
<tr>
<th>Country</th>
<th>Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ukraine</td>
<td>80</td>
</tr>
<tr>
<td>Russia (St.Petersburg)</td>
<td>40</td>
</tr>
<tr>
<td>Netherlands (Rotterdam)</td>
<td>28</td>
</tr>
<tr>
<td>Turkey (Mersin)</td>
<td>15</td>
</tr>
<tr>
<td>Germany (Bremerhaven)</td>
<td>15</td>
</tr>
<tr>
<td>Kazakhstan</td>
<td>15</td>
</tr>
<tr>
<td>Georgia</td>
<td>10</td>
</tr>
<tr>
<td>Moldavia</td>
<td>10</td>
</tr>
<tr>
<td>Lithuania</td>
<td>8</td>
</tr>
<tr>
<td>United Arab Emirates</td>
<td>6</td>
</tr>
</tbody>
</table>
Citrus deliveries

“Imperial” Company is an importer of citrus from Egypt.

In 2018-2019 we’ll enlarge our fruits range from Spain, Mexico, Argentina, SAR and Turkey.
Our Partners and Banks

MEDITERRANEAN SHIPPING COMPANY

Deutsche Bank
Our Customers
Logistic center “Avangard” (Odessa, Ukraine)

- Total project capacity: 122,000 boxes.
- Present capacity: 40,000 boxes
- Project quantity of ripening rooms: 64. Present quantity: 14
- 2-level ripening rooms.
- Capacity of each room: 48 pallets (2,592 boxes)
Construction results of logistic center “Avangard”

Built in 2016

Plan of construction in 2017-2018
Fruit terminal of logistic center “Avangard”

Built in 2016

- 16 ripening rooms, capacity of each room is 48 pallets (2 level storage);
- 1000 sq. m of offices.

Plan of construction in 2017-2018

- We are planning to finish 460 sq. m of storage warehouses for the different fruits in 2018:
  - 12 rooms, 3 level storage with 2300 pallets;
  - 1200 sq.m. - packing room
Ripening room of bananas
Company has its own fleet of trucks:
- 26 Container trucks;
- 4 Refrigerated trucks (20 tons);
- 10 Refrigerated trucks (10 tons);
- Modern warehouse equipment.

DAF trucks have standard EURO6:
- DAF FA LF 250.16 EURO 6, 2015
- DAF XF 105 460 EURO 6, 2015

In 2018 it is planned to increase the fleet by half
Photos of trucks
Contact management procurement and movement of goods

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Thank you for your attention! We hope about our fruitful cooperation! in 2018